School -													-
Name									inc	lex n	o		
565/1B	USIN	IESS	PAPE	R 1 2	018								
Time 2h	ours												
Instruct	ion t	o car	ndida	te: aı	nswe	r all (quest	ions	in sp	ace	provi	ded	
The boo	klet	cons	ist of	² 25 q	uesti	ons				1	5		
For exai	mine	r use	only	•				20	0 1	30			
Que	1	2	3	4	5	6	7	8	9	10	11	12	13
Marks						2	30	05	Y				
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Ques	14	15	16	17	18	19	20	21	22	2 23	3 24	4 2	5
Marks			~	10									
			7										
	A.						Tota	al ma	arks				

	rour component of business studies	4mks
(a)		
(b)		
(c)		
(d)		
consider	aders a newly established firm has constructed an of when deciding on type of office layout (4mks)	
` ,		×-
. ,		2000
(c)) <u> </u>
(d)		
	four circumstances in which land differs from land on. 4mks	differ from labor as factor of
la	and	labour
i		
ii	1/2/27	
iii	KO. CKO	
	K Y Y Y Y	
iv.		
State fo u	r reasons that make it necessary for firms to mainta	
State fo u	r reasons that make it necessary for firms to mainta	
State fo u	2 0	
State fou (a)	2 0	
State fou (a) (b)	2 0	
State fou (a) (b)	2 0	

	(c) To determine/ascertain the credit worthiness of customer
	(d) To show that transport has been hired to deliver specified good to a particular buyer
6.	State the unit of carriage for the following modes of transport 4mks (a) Portage
	(b) Sea
	(c) Railway
	(d) Cartage
7.	Highlight four main purpose of bill of landing in international trade 4mks
	(a)
	(b)
	(c)
	(d)
8.	Give four characteristic of food as a basic human wants 4mks
	(a)
	(b)
	(6)
	(c)
	d)
	d)

a	premises	
b	Rental income	
С	Debtor otieno	\wedge
d	Discount allowed	
. Highli	ght the importance of the following ratios in business	10
(a) M	larkup and margin 2mks	No.
()		0,00
(ii))
	Vorking capital ratio 2mks	
	i))
•	~1°°°	
produ	our after sale services that a seller may offer to the buye act. 4mks	er in order to create brand loyalty to
` ,		
(c)		
(d)		
	emand for oranges doubled in five months even though	
same	over the same period. State four factors that may acco	ount to this. 4mks
(a)	<u>O</u>	

(d) -----

13. highlight f	our circumstances under which siren can be used in communication 4mks
(a)	
(b)	
(c)	
(d)	
	our positive effect of creeping inflation in an economy. 4mks
, ,	
(d)	
15. highlight fc	our ways in which the government engage itself in commercial activities
(a	
(b)	
, ,	
(c)	
(d)	
16. highlight fc	our reasons why the government of Kenya levies taxes to her citizens 4mks
(a))
(b))
(c)

17. The following transactions were conducted by Ruiru enterprise in june 2017

June 8: credit purchases from Amos shs 10000 invoice number 087

June 15: credit sales to Marwa shs 2000 invoice number 458

 Outline four problems associated with income approach in computation of national incom of a country
(a)
(b)
(c)
(d)
9. Mention four contents of partnership deed of Juja and co. partners 4mks
(a)
(b)
(c)————————————————————————————————————
(d)
20. JB traders had the following assets and liabilities as at 1^{st} Jan 2014
Furniture shs 350000
Debtors 45000
Stock 25000 Cash 7500
Creditors 48000
For the year ended 31st Dec 2014 the following information was available
(e) Additional capital introduced was 24000
(f) Drawing made during the year were 1500 monthly
(g) Net profit was 34500
Required Determine the capital as at 31st Dec 2014 5mks

·	nt plan in less developed countries. 3mks
(a)	······
(b)	
(c)	
22. highlight	t four circumstances under which a manufacturer would prefer to sell goods direct
to consume	rs without involving middlemen 4mks.
(a)	
,	
(b)	
(-7	
(c)	
, ,	
(d)	
23. As a ban	ker to commercial banks highlight four roles played by central bank of Kenya. 4mk
(a)	
(4)	
(b)	
(~)	
(c)	

24.Differentiate between monopoly and monopolistic market structure 4mks

	Monopoly market	Monopolistic competition
а		
b		
С		
D		

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