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5 6 5 / 1 F O R M 3 B U S I N E S S S T P A P E R 1 T I M E : 2 H O U T R I A L 6		S											
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FORM 3 BUSINESS ST PAPER 1 TIME: 2 HOU INSTRUCTIO Write your Write the do Answer all All answers This paper are printed	NSTO name ate of the questions is a sind	OCANI and you examina estions i d be wri ts of 9 p icated a	r Admition and the spectrum the spectrum teed produced that	ssion M d class paces p English ages.	in the sprovided.	aces produces the same of the	pages p Povided	above.	uvove.	ion aperto a		th a tall i	he pages
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1. Outline	4	w ays	in	w hic		TALM A	A R K S	c 0	m m erc	ial attac	hes ma	y prom	ote trade

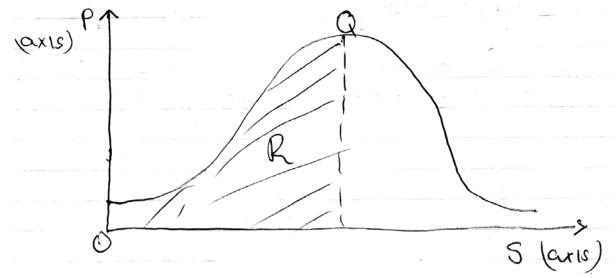
between their country and other countries. (4 m arks) 2. A lucrative manufacturing firm has been constantly releasing toxic wastes into the neighbourhood. Outline four measures you can take to stop the firm from such malpractice. 3. Outline four factors that should be considered in the choice of ache and for transporting perishable goods (4 m arks) wh! ... 4. Outline four circum stances under which face to face communication may be ineffective (4 marks) · 5. Highlight four benefits that would accrue to a firm located near other existing firms (4 m ks)

	am ount K A	M B O should	d get from the	insurer				(4 m a r k s)
7.	State four re	easons why t	he governme	nt should cı	eate an enab	ling environm	ent for investor	s (4 m arks)
(i)								
(ii)								
, ,							ori	
(iii)								
(iv)						aši ^{ga}		
8.	State four in	n portances o	f interm ediar	ies in the c		20		// 1)
(i)				<u>, </u>			
(i	i)				M.			
				Cal Cal				
(1	11)			~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~				
(i	v)			·				
	11 1 2 4 1 2 4 4 6 6						a m a / ma a h i l a m h	\
		84	36 A					(+ III a 1 k 5)
(i	i)							
(i	ii)							
(iv)								

6. KAMBO owned a motor vehicle valued at sh.1,000,000. He comprehensively insured the car at

sh.800,000. The motor vehicle was involved in an accident and declared a write off. Calculate the

10. The diagram below represents the relationship between population and income per capita



State what is represented	by P and S axes and letters R and Q	(4 m a r k s)
(i)		

											\mathcal{O}						
(ii)	 	 	 	 	 	 	 	 			*	 	 				
(11)	 	 	 •••	 	 	 •••	 	 • •••		0	•••	 	 	•••	•••	•••	
									~	2							
									\cdot								

11. The balances given below relate to Korir Traders for the year ended 31st December 2013.

	Sh.	
Capital	?	and a
2 year bank loan	2 3 0 , 0 2 0	· 14:
C reditors	95,200	jist
Fixed assets	480,000	S
C urrent assets	1 4 5 ,2 2 0	
n h . 1 h .	. 4 4 2 1 St D 1	1 0 1 2 (5 1)

Prepare a balance sheet as at 31 st December 2013 (5 m ks)

1 2	. Identify the types of wholesalers described in the statements given below	(4 m a r k s)
a)	A wholesaler who trades in maize grain only	
b)	A wholesaler who supplies goods to most of the traders in Kerugoya, Mwea and Sagan	a in Kirinyaga
	County	
c)	A wholesaler who buys tomatoes from farmers in rural areas and sells the same to oth	er w holesalers
	in urban areas	
d)	A wholesaler who trades in a wide variety of human medicine	

13. On 2 nd November 2010, Josphat received an invoice for Ksh.12,000. Terms of payment were trade discount 5% and cash discount 10%, if payment is made within 30 days. Determine the amount paid if payment was made on 28 th November 2010. (4 marks)

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14. The following transactions were extracted from the books of Sarah Traders for the month	h of March
2 0 1 4 .	
March 10: Purchased goods on credit worth Kshs.200,000 from Salim Traders.	
March 25: Sold goods on credit worth Kshs.420,000 to Shah Traders. Record the above t	ransactions
in the relevant ledger accounts	(4 m a r k s)

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15. Highlight four circum stances under which the capital of a business may change	(4 m a r k s)
(i)	
(ii)	
(iii)	
(iv)	

16. Outline four features of liners in sea transport	(4 m a r k s)
(i)	
(iii)	
$(iv)\ldots\ldots\ldots\ldots\ldots\ldots\ldots\ldots\ldots\ldots\ldots\ldots\ldots$	
17. Fatum a operates a matatu business. State four factors in the internal environment the business (i)	(4 m a r k s)
(ii)	
(iii)	
(iv)	
18. State 4 features of monopolistic competition	(4 m a r k s)
(i)	
(ii)	
18. State 4 features of monopolistic competition (i)	
(iv)	
19. A part from selling shares. Outline 4 sources of finance for a public limited compan	y (4 m arks)
(i)	
(i)	
(iii)	
(iv)	
20. There has been a decline in the dem and for wooden furniture. State 4 factors that m this trend.	ay have caused (4 m arks)
(i)	
(ii)	
(iii)	
(iv)	

 $21.\ K$ aranja L td had the following ledger account balance as at $31^{st}\ M$ ay 2015 .

D etails	shs.
P u r c h a s e s	3,880
Sales	3,350
R eturns outwards	1 5 0
R eturns in wards	1 6 0
D. Sim ola (Debtor)	2,550
P.M.wendo (Creditor)	3,100
Wages	8 0 0
Cash	9 6 0
C apital	1,750

Required: Prepare Karanja's trial balance as at 31st May 2015

(5 m a r k s)

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22. State four merits of promoting products through perso	onal selling (4 m arks)	
(i)		
(ii)		
(iii)		
(iv)		

	23. Complete the table below by	indicating the relevant account to be debited and credited.	(3 m arks)
--	---------------------------------	---	------------

Statem ent	Account to debit	Account to credit
a) A debtor paid by cheque		
b) Bought goods on credit		
c) Draw cash from bank for office use		

24. Highlight four essentials of a good warehouse	(4 m arks)
(i)	
(ii)	
(iii)	<u></u>
(iv)	
25. Outline 3 features of economic resources	(3 m arks)
(i)	
(ii)	
(iii)	
, papers	
e past t	
"Or the"	